Summary of Business Results for the Fiscal Year Ended March 31, 2022 [Japan GAAP] (Consolidated)

May 13, 2022

Company Estore Corporation Listed on the TSE

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Expected date of annual shareholders' meeting: June 29, 2022 Expected starting date of dividend payment: June 30, 2022

Expected date of filing of annual securities report: June 30, 2022

Preparation of supplementary financial document: Yes

Results briefing: Yes

(Rounded down to million yen)

1. Consolidated business results for the fiscal year ended March 2022

(April 1, 2021 through March 31, 2022)

(1) Consolidated results of operations

(% change from the previous corresponding period)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Year ended Mar. 2022	5,746	-	1,051	16.0	1,078	0.4	677	40.3
Year ended Mar. 2021	10,504	116.5	906	89.7	1,073	104.0	482	31.3

(Note) Comprehensive income:

Year ended March 2022: 702 million yen (43.0%) Year ended March 2021: 490 million yen (34.1%)

	Net income per share	Diluted net income per share	Return on equity	Ratio of ordinary income to total assets	Ratio of operating income to net sales
	Yen	Yen	%	%	%
Year ended Mar. 2022	134.68	121.93	27.0	12.8	18.3
Year ended Mar. 2021	100.34	84.05	23.6	13.4	8.6

(Reference) Investment earnings/loss on equity-method:

Year ended March 2022: 19 million yen Year ended March 2021: 27 million yen

(2) Consolidated financial position

	Total assets	Net assets	Shareholders' equity ratio	Net assets per share	
	Million yen	Million yen	%	Yen	
As of Mar. 2022	8,211	2,789	32.6	554.73	
As of Mar. 2021	8,604	2,343	27.2	467.68	

(Reference) Shareholders' equity:

As of March 2022: 2,678 million yen As of March 2021: 2,343 million yen

(3) Results of cash flows

	Cash flows from			Cash and cash equivalents
	operating activities	investing activities	financing activities	at the end of period
	Million yen	Million yen	Million yen	Million yen
Year ended Mar. 2022	415	-269	-464	4,448
Year ended Mar. 2021	1,661	-198	14	4,766

1. Dividends

	Annual dividend					Total	Dividend	Rate of total
	End of 10	End of 2O	End of 3O	Year-end	Total	dividend (Total)	and payout ratio	dividend to net assets
	Yen	Yen	Yen	Yen	Yen	Million yen	%	%
Year ended Mar. 2021	-	0.00	-	32.00	32.00	160	31.9	7.8
Year ended Mar. 2022	-	0.00	1	40.00	40.00	201	29.7	7.8
Year ending Mar. 2023 (Forecast)	-	0.00	-	50.00	50.00		31.4	

3. Forecast of consolidated business results for the year ending March 2023 (April 1, 2022 through March 31, 2023)

(% change from the previous corresponding period)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Year ending Mar. 2023	6,600	14.8	1,250	18.9	1,270	17.8	800	18.1

* Notes

- (1) Applications of accounting procedures specific to preparation of the quarterly financial statements: None
- (2) Changes in accounting policies, accounting estimates and restatement
 - ①Changes in accounting policies associated with revision of accounting standards: : Yes
 - ②Changes in accounting policies other than ① : None : None
 - ③Changes in accounting estimates : None : None
- (3) Shares outstanding (common stock)
 - ① Number of shares outstanding at the end of period (treasury stock included)

As of March 2022 5,636,636 shares As of March 2021 5,398,967 shares

② Treasury stock at the end of period:

As of March 2022 607,802 shares As of March 2021 387,703 shares

③ Average number of stock during period

Year ended March 2022 5,028,164 shares Year ended March 2021 4,811,432 shares

(Reference) Summary of non-consolidated business results

1. Non-consolidated business results for the fiscal year ended March 2022

(April 1, 2021 through March 31, 2022)

(1) Non-consolidated results of operations

(% change from the previous corresponding period)

	Net sales		Operating income		Ordinary income		Net income	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Year ended Mar. 2022	2,827	-	413	-43.5	418	-53.7	259	-43.1
Year ended Mar. 2021	5,564	15.2	731	73.4	903	109.7	456	56.7

	Net income per share	Diluted net income per share
	Yen	Yen
Year ended Mar. 2022	51.70	46.81
Year ended Mar. 2021	94.98	79.56

(2) Non-consolidated financial position

	Total assets	Net assets	Shareholders' equity ratio	Net assets per share	
	Million yen	Million yen	%	Yen	
As of Mar. 2022	6,122	1,974	32.2	392.55	
As of Mar. 2021	6,961	2,076	29.8	414.27	

(Reference) Shareholders' equity:

As of March 2022: 1,974 million yen As of March 2021: 2,076 million yen

*Explanation regarding appropriate use of business forecasts and other special instructions

Forecasts regarding future performance in this material are based on information currently available to the company and certain assumptions that the company deems to be reasonable at the time this report was prepared. The company does not make promises about the achievements. Actual results may differ significantly from the forecasts due to various factors.

^{*}Financial summary is not subject to auditing procedures by certified public accountants or auditing firms.